

**MINISTRY OF AGRICULTURE OF THE REPUBLIC OF KAZAKHSTAN
"NJSC "S. SEIFULLIN KAZAKH AGROTECHNICAL UNIVERSITY"**

Approve
NJSC "Saken Seifullin Kazakh
Deputy Chairman of the Management
Board Academic Activity-Rector
_____ A.M Abdyrov.
« _____ » _____ 2021.

CATALOG OF ELECTIVE COURSES

For students in groups of educational programs

Modern business economics

Nur-Sultan, 2021

**MINISTRY OF AGRICULTURE OF THE REPUBLIC OF KAZAKHSTAN
"NJSC "S. SEIFULLIN KAZAKH AGROTECHNICAL UNIVERSITY"**

Brief description of elective disciplines of the educational program

Art of presentation

1	Name of course	Business communications
2	Code of course	DK 2210
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	2
8	Prerequisites	Economic theory, Macroeconomics, Management
9	Postrequisites	Organization of marketing research, Quality management, Business and business etiquette
10	Course summary	The concept of communication and its role in management. Organizational communication and its barriers. Types of communication networks. Performance in front of an audience. Psychology of business communication. The essence of enterprise communication management. Communicative culture in business communication. Forms of business communication. Manipulations in business communication. Written and electronic communication. Psychology of small groups. Psychology of the masses and large groups. Internet as a means of communication. Leader and group. Managing the organization. Information security. Hidden aspects of communication. Conflict and ways to manage conflict
11	Learning outcomes	Be aware of the importance of personal career development based on professional development and the specifics of the types of management and marketing activities.

1	Name of course	Professional Kazakh (Russian) language
2	Code of course	PKRYa 2211
3	Cycle of course	basic disciplines
4	Amount of credits	4
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	2
8	Prerequisites	Russian / Kazakh
9	Postrequisites	The discipline under study is the basis for future professional activity.
10	Course summary	Professional language of the specialty "Economics" and its components. professional terminology as the main feature of the scientific style. Teaching the scientific style of speech as the language of the specialty "Economics". About scientific methods of research in the study of disciplines of the specialty "Economics". Rules for selecting methods in accordance with the topic and communication tasks. Structure of research works by specialty profile. Requirements for the content of the work. The main terminology of the specialty "Economics" in the educational, professional and scientific-professional spheres. Official and business texts and their varieties: legislative, administrative and clerical. Development of professional competence when working with scientific texts in the specialty "Economics". Connection of professional Russian language with the disciplines of the specialty "Economics". The main types of sociability of people in the professional sphere. General as a mechanism of interaction and speech influence in the business sphere. Communicative space of speech personality in the professional worldview. Rules for making presentations and reports. Legislation of the Republic of Kazakhstan in the field of management. Functions and principles of management. Professional communication situations. Basic types of communication.
11	Learning outcomes	Possess communication skills in oral and written forms in the state, Russian and foreign languages to solve professional problems of interpersonal and intercultural interaction.

1	Name of course	Professionally-oriented foreign language
2	Code of course	POIYa 2214
3	Cycle of course	basic disciplines
4	Amount of credits	4
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	2
8	Prerequisites	Economic theory, Macroeconomics, Management
9	Postrequisites	Management, HR Management, Strategic Management
10	Course summary	Educational and professional sphere of communication: introduction to the specialty "Economics" in a professionally oriented foreign language (English). Expression of the metalanguage of the profile specialty "Economics". International Fund for Term Formation. Subject area of the specialty "Economics" in a professionally-oriented foreign language (English). Foreign language (English) in business communication . Business correspondence, summaries, notes, and reports. Foreign language (English) in business communication: negotiations, professional debates, presentations, conferences. Cross-cultural communication. Academic communication in the learning process. Professional competence: focus on special texts in English. Outstanding scientists in the field of profile disciplines. Connection of a professional foreign language (English) with the profile disciplines of the specialty "Economics".
11	Learning outcomes	Possess communication skills in oral and written forms in the state, Russian and foreign languages to solve professional problems of interpersonal and intercultural interaction.

1	Name of course	Economy of Kazakhstan
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2	Code of course	EK 2213
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	2
8	Prerequisites	Economic theory, Microeconomics
9	Postrequisites	Macroeconomics, Regional economy
10	Course summary	Formation and development of the economy of Kazakhstan. Industry structure of the national economy. Models, forms and methods of state regulation of the economy. The public sector as an instrument of GRE. State regulation of entrepreneurial activity in Kazakhstan. Structure of state management bodies of the economy of the Republic of Kazakhstan. Government measures to ensure economic growth. Agricultural sector in the national economy system. Features and priorities of agricultural policy in the Republic of Kazakhstan. Monetary policy of the Republic of Kazakhstan in modern conditions. Problems of employment and unemployment in the economy of Kazakhstan. Social policy of the state. Problems of employment and unemployment in the economy of Kazakhstan. Industrial and innovative development of the economy of Kazakhstan.
11	Learning outcomes	Have knowledge of the theory of market economy, which studies the patterns of economic interaction between various entities in the field of international and regional exchange of goods and services, the movement of factors of production, capital, and financial and credit flows.

1	Name of course	International economy
2	Code of course	ME 2215
3	Cycle of course	basic disciplines
4	Amount of credits	5

5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	2
8	Prerequisites	microeconomics, macroeconomics
9	Postrequisites	entrepreneurship, enterprise economics.
10	Course summary	International economics is a discipline that studies the patterns of interaction between economic entities of different states in the field of international exchange of goods, services, labor, capital and other factors of production. The aim of the course "International Economics" is to master students' theoretical knowledge and acquire skills in analyzing problems in the field of international economics. Acquisition of skills in developing effective foreign economic policies of states, coordination between them within the framework of interstate and intergovernmental agreements.
11	Learning outcomes	Have knowledge of the theory of market economy, which studies the patterns of economic interaction between various entities in the field of international and regional exchange of goods and services, the movement of factors of production, capital, and financial and credit flows.

1	Name of course	Regional economy
2	Code of course	RE 2216
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	2
8	Prerequisites	Economic theory, Macroeconomics, Microeconomics, State regulation of the economy, Fundamentals of management, Socio-economic statistics, etc.
9	Postrequisites	State economic policy, Regulation of the development of the social sphere, Economic security of the country and regions, Municipal and local self-government, etc.

10	Course summary	Subject of regional economics and management. The concept and typology of regions. Theoretical foundations of regional economy and management. The region as an object of management and management. Economic potential of the region and its assessment. The region as an object of macroeconomic analysis. Historical and geographical characteristics of the economy of the regions of the Republic of Kazakhstan. Necessity and essence of state regulation of regional development. * Forming a regional management system: Regional management. Planning and forecasting of regional economic development. Regional programs. Special economic zones as a regional policy tool. Economic mechanisms of regional policy implementation. World experience of state regulation of regional development.
11	Learning outcomes	Have knowledge of the theory of market economy, which studies the patterns of economic interaction between various entities in the field of international and regional exchange of goods and services, the movement of factors of production, capital, and financial and credit flows.

1	Name of course	Digital Economy
2	Code of course	CE 3223
3	Cycle of course	basic disciplines
4	Amount of credits	3
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Enterprise economics, Accounting fundamentals, Taxes and taxation
9	Postrequisites	Econometrics, Economic analysis
10	Course summary	Conditions for the emergence and essence of the digital economy. Technological foundations of the digital economy. Digital transformation. Organizational foundations and structure of the digital economy. The impact of digital transformation on the economy. Changes in resource markets and competition. Digital security. The role of big data in decision-making in economics and finance. Overview of approaches to big data analysis in economics and finance and limitations of their applicability. Institutional foundations of the digital economy. State functions and legal support for the transition to the digital economy. Criteria for assessing the level of development of the digital economy.

11	Learning outcomes	Have knowledge of the field of application of information technologies at various levels of management in the organization and various phases of the management decision cycle, make managerial and economic decisions based on information technologies.
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1	Name of course	Business planning in the agro-industrial complex
2	Code of course	BPAK 4307
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	4
8	Prerequisites	Economic theory, Enterprise Economics
9	Postrequisites	Industrial economy, Organization of production
10	Course summary	Business plan of an agro-industrial enterprise b as a basis for implementing an entrepreneurial idea. Business planning as an element of the firm's economic policy. Organization of business planning in the agroindustrial complex. Place and role of the business plan in business management. Analytical sections of a typical business plan for agricultural enterprises. Key sections of a typical business plan. Basic elements of business planning. Technology of business planning in the agroindustrial complex. Management business plan of an agricultural enterprise. Business plans for projects and solutions to practical business management problems.
11	Learning outcomes	Be aware of the importance of personal career development based on professional development and the specifics of the types of management and marketing activities. Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of the enterprise.

1	Name of course	Business planning in the manufacturing sector
2	Code of course	BPPS 4308
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	4
8	Prerequisites	Economic theory, Enterprise Economics
9	Postrequisites	Industrial economy, Organization of production
10	Course summary	Business plan as a basis for implementing an entrepreneurial idea of production activity. Business planning as an element of the firm's economic policy. Organization and planning of business in the manufacturing sector. Place and role of the business plan in managing the production environment of an enterprise. Analytical sections of a typical business plan. Key sections of a typical business plan. Basic elements of business planning in the production sector. Business planning technology. Management business plan. Business plans for production projects and solutions to practical business management problems.
11	Learning outcomes	Be aware of the importance of personal career development based on professional development and the specifics of the types of management and marketing activities. Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of the enterprise.

1	Name of course	Business planning
2	Code of course	BP 4310
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	4
8	Prerequisites	Economic theory, Enterprise Economics
9	Postrequisites	Industrial economy, Organization of production
10	Course summary	Content and organization of business planning at the enterprise. Stages of business planning. Structure and functions of the business plan. Analysis of the company's business environment. Planning of personnel requirements. Financial and economic planning. Risk management. Preparation of a production and organizational plan, market analysis and marketing plan. Drawing up a business plan. Requirements for developing business plans and preparing a business plan for implementation
11	Learning outcomes	Be aware of the importance of personal career development based on professional development and the specifics of the types of management and marketing activities. Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of the enterprise.

1	Name of course	Business law
2	Code of course	PP 3219
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Economic theory, fundamentals of law, fundamentals of anti-corruption culture
9	Postrequisites	Financial law
10	Course summary	The business law discipline studies economic legal relations. Business law considers: the concept of entrepreneurship under the legislation of the Republic of Kazakhstan, property rights in the Republic of Kazakhstan, legal status of legal entities, real rights, private entrepreneurship, individual entrepreneurship, licensing of entrepreneurial activity. Legal regime of foreign investments. Legal liability for economic offenses. Business contracts.
11	Learning outcomes	Be able to apply regulatory legal acts in professional activities.

1	Name of course	Economic law
2	Code of course	HP 3221
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Fundamentals of law, Economic theory.
9	Postrequisites	Fundamentals of Law, Financial Law, Tax law.
10	Course summary	The discipline "Economic law" studies: property as an object of economic law, initiative of economic activity, types and components of economic risk, methods of business risk management, legal regulation of entrepreneurship of non-state commercial entities, the ratio of the legal status of an entrepreneur with the legal capacity of a legal entity, types of legal liability for economic offenses.
11	Learning outcomes	Be able to apply regulatory legal acts in professional activities.

1	Name of course	Labor law
2	Code of course	TP 3222

3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Fundamentals of economics and law.
9	Postrequisites	Economic law, business law, financial law.
10	Course summary	Labor law studies the labor relations between an employee, an employer, and a trade union organization. Labor law considers: legal regulation of relations in the field of employment and placement, the concept of an employment contract, labor relations, the concept of working time and rest time, legal regulation of remuneration for , guarantees and compensation, labor discipline, labor protection, material liability of the parties to an employment contract, resolution of labor disputes under the labor legislation of the Republic of Kazakhstan Labor law.
11	Learning outcomes	Be able to apply regulatory legal acts in professional activities.

1	Name of course	Labor market economics
2	Code of course	ERT 3224
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy

7	Year	3
8	Prerequisites	Enterprise economics
9	Postrequisites	"Economic security of the firm" and the completion of the thesis.
10	Course summary	Study of the concepts and functions of the labor market; identification of significant differences between the labor market and the market of goods and services; study of the ratio of labor supply and demand; study of negotiation processes for setting wage rates between employers and employees; formation of a full-fledged understanding of market relations in the economy of Kazakhstan by students
11	Learning outcomes	Have skills in applying labor rationing methods, principles of organization and remuneration, inventory management, and enterprise costs.

1	Name of course	Rationing and payment of labor
2	Code of course	NOT 3225
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Economic theory, Enterprise Economics
9	Postrequisites	The study of this discipline is necessary for the research work of students and the economic justification of the project part of the thesis.
10	Course summary	Introduction to the course Organization, rationing and payment of labor at the enterprise. Labor organization, its essence and content. Labor process, methods and techniques of work. Division of labor and labor cooperation. Organization and maintenance of workplaces.

11	Learning outcomes	Have skills in applying labor rationing methods, principles of organization and remuneration, inventory management, and enterprise costs.
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1	Name of course	Business process modeling
2	Code of course	MBP 3228
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Statistics
9	Postrequisites	Graduation work
10	Course summary	Defining business processes. Elements of the business process. Classification of business processes. Stages and methods of modeling business processes. The organization's business process system. Building a system of analytical indicators for managing business processes. Current and regulatory models of the business process. Cost and cost models of the business process. Analysis of simulation results. Analysis of results modeling of time characteristics of the process and resource parameters. Risk analysis of the process. Main types of business process optimization projects. Modeling of business processes of production and sales. Methods of making and correcting business decisions in conditions of uncertainty
11	Learning outcomes	Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of an enterprise .

1	Name of course	Econometrica
2	Code of course	Eko 3233
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Economic theory, Economic mathematics, Statistics.
9	Postrequisites	"Econometrics", allows students to conduct research on real economic phenomena and processes at a higher and better level when performing their course and thesis work.
10	Course summary	Content of the discipline: Problems of econometrics in the field of socio-economic research. The main stages of econometric modeling. Discrete dependent variables. Instrumental variables in a linear model. Time series models and forecasting. Non-stationary time series models. Cointegration. Vector autoregressive processes.
11	Learning outcomes	Have knowledge of the types of data used in econometric research, random variables, numerical characteristics of data distribution, correlation, the main types of econometric models, and statistical hypothesis testing

1	Name of course	Entrepreneurship
2	Code of course	Pre 3220
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Economic theory, microeconomics, macroeconomics
9	Postrequisites	Organization of production
10	Course summary	Entrepreneurship: concept, essence, main types and organizational forms. Resource potential of an organization (firm) Rationing and payment of labor. Costs and financial results of the organization's (firm's) activity. Economic efficiency of the organization's (firm's) activity and entrepreneurial projects. Marketing and management of the organization. State support for entrepreneurship and its infrastructure. Financing of business activities Business planning in the system of entrepreneurial activity. Risks in business activities. Organization of business transactions. Responsibility of business entities. Risks in business activities. Business secrecy and ways to protect it Termination of business activities
11	Learning outcomes	Be competent in the organization of business activities, demonstrate an understanding of the features of modern business and interpret the results of enterprises ' activities by industry.

1	Name of course	Production sector economics
2	Code of course	EPS 3302
3	Cycle of course	profiling disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	economics, theory, macroeconomics, microeconomics, enterprise economics, management, accounting
9	Postrequisites	innovative activity of the enterprise, investment activity of the enterprise, enterprise value assessment, organization of production
10	Course summary	Competitiveness of the industrial sector structure of the Republic of Kazakhstan. Organization of production sector management. Placement of the manufacturing sector of the economy. Specialization and cooperation in the production sector. Production concentration and size of enterprises. Combining in the production sector. Resources of industrial sectors and their effective use. Investment and innovation strategy for the development of the national economy of the Republic of Kazakhstan. Financial and budgetary policy in the production sector of the Republic of Kazakhstan.
11	Learning outcomes	Be aware of the importance of personal career development based on professional development and the specifics of the types of management and marketing activities.

1	Name of course	Economic risk assessment
2	Code of course	EOR 4314
3	Cycle of course	profiling disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	4
8	Prerequisites	Statistics, Enterprise Economics, Economic analysis
9	Postrequisites	Final certification
10	Course summary	The nature and types of risks. Classification of risks. Dependence of risk and information. Methodological base for risk identification. Risk assessment in the economic and social spheres at the macro and meso levels. Organization of work on occupational risk assessment at the enterprise. Summary assessment of organizational risk and enterprise strategy risk. Decision-making as the final procedure in risk assessment. Monitoring and assessment of risks in socio-economic systems.
11	Learning outcomes	Be able to develop innovative projects based on standard methods, taking into account the current regulatory acts, to attract investment in conditions of risk and uncertainty of the market economy.

1	Name of course	Economics and organization of enterprise activities based on IT technologies
2	Code of course	EODPBIT 4315
3	Cycle of course	profiling disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	4
8	Prerequisites	Econometrics for business solutions, Enterprise Economics, Economic Analysis
9	Postrequisites	Final certification
10	Course summary	Economic information systems. Information technologies in the field of economics and business. Design of automated information systems in the economy. Intelligent information technologies in economic information systems. Telecommunications technologies in economic information systems.
11	Learning outcomes	Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of the enterprise.

1	Name of course	Economic analysis
2	Code of course	EA 3226
3	Cycle of course	basic disciplines

4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Statistics, Accounting basics
9	Postrequisites	Final work
10	Course summary	Accounting as an information system. Regulatory framework for accounting. Accounting functions. Balance sheet. Invoices and double entry. Preparation of accounting entries. Correspondence of invoices. Cost measurement of accounting. Accounting forms. Fundamentals of financial reporting.
11	Learning outcomes	Demonstrate knowledge of the fundamental principles of the enterprise's economy and the efficiency of its activities, use mathematical analysis methods to make optimal decisions based on statistical, accounting and tax information. Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of the enterprise.

1	Name of course	Business process analysis
2	Code of course	ABP 3227
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Statistics

9	Postrequisites	Final work
10	Course summary	Defining business processes. Elements of the business process. Classification of business processes. Stages and methods of modeling business processes. The organization's business process system. Building a system of analytical indicators for managing business processes. Current and regulatory models of the business process. Cost and cost models of the business process. Analysis of simulation results. Analysis of results modeling of time characteristics of the process and resource parameters. Risk analysis of the process. Main types of business process optimization projects. Modeling of business processes of production and sales. Methods of making and correcting economic decisions in conditions of uncertainty.
11	Learning outcomes	Demonstrate knowledge of the fundamental principles of the enterprise's economy and the efficiency of its activities, use mathematical analysis methods to make optimal decisions based on statistical, accounting and tax information. Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of the enterprise.

1	Name of course	Project Management
2	Code of course	UP 3229
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Finance
9	Postrequisites	Project activities in the organization
10	Course summary	Integration management; content management; time management; cost management; quality management; personnel management; communication management; risk management; project contract management.
11	Learning outcomes	Be able to develop innovative projects based on standard methods, taking into account the current regulatory acts, to attract investment in conditions of risk and uncertainty of the market economy.

1	Name of course	Cost management
2	Code of course	UZ 3230
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Microeconomics, enterprise economics
9	Postrequisites	Graduation work
10	Course summary	The concept of costs, general provisions on cost management. Key concepts of economics: results, costs, cost management goals. The system of classification features is the basis for managing an organization's costs. The current cost structure, formed depending on the organization's production and economic goals. Management accounting system in organizations Classification of production and sales costs. Labor cost management Grouping costs by their place of origin in production (planning and accounting for costs by calculation items). Cost management based on calculation items. Calculating the unit cost of production (works, services). Determination of estimated selling prices for products (works and services). Methodological features of cost management in enterprises. Cost management based on the direct-costing system.
11	Learning outcomes	Demonstrate knowledge of the fundamental principles of the enterprise's economy and the efficiency of its activities, use mathematical analysis methods to make optimal decisions based on statistical, accounting and tax information.

1	Name of course	Leadership and team management
2	Code of course	LUK 3232
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Management
9	Postrequisites	Project Management
10	Course summary	The function of a leader in modern society. The history of the origin and development of leadership psychology. Personal characteristics of the leader. The concept of a command, types of commands. Building effective teams. Manage your team's activities. Socio-psychological structure of the team. Problems of team management. Technologies for self-actualization and improving the effectiveness of a leader. Features of behavior in a group: group thinking and group pressure as ways to influence its participants. Planning as a leader function in the organization. Psychological mechanisms of promotion to the position of a leader. The process of forming and developing a social group in an organization. Tools for managing the social and psychological climate in a team. Management decisions of the team leader.
11	Learning outcomes	Be able to develop innovative projects based on standard methods, taking into account the current regulatory acts, to attract investment in conditions of risk and uncertainty of the market economy.

1	Name of course	Analysis of economic activity
2	Code of course	AHD 3231
3	Cycle of course	basic disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	3
8	Prerequisites	Economic analysis
9	Postrequisites	Project Management
10	Course summary	Subject, purpose, content, tasks, types of economic analysis and its role in the management activities of the organization. Methodological foundations of economic analysis. Analysis and management of production and sales volumes. Analysis of the condition and use of fixed assets. Analysis of the state and use of material resources. Analysis of the state and use of labor resources. Analysis of the status and use of working capital. Analysis of financial results. Analysis of the company's financial condition.
11	Learning outcomes	Ability to apply information technologies to analyze and plan the main indicators of financial and economic activity of the enterprise.

1	Name of course	Agricultural policy of foreign countries
2	Code of course	APZS 4316
3	Cycle of course	profiling disciplines
4	Amount of credits	5
5	Level of preparation	Undergraduate studies
6	Department	Economy
7	Year	4
8	Prerequisites	Economic theory
9	Postrequisites	Microeconomics, Macroeconomics
10	Course summary	The role of the agricultural sector in the global economy. The world agri-food system and its development trends. The main factors of agricultural production in the world. Territorial differentiation of world agriculture. Current state and problems of international production and trade in agricultural and food products. Regulation of agricultural production and trade as factors of environmental protection and rational use of natural resources. Agricultural production and agricultural policy of foreign countries. Activities of global international organizations (FAO, WTO, OECD, etc.) to regulate the production and trade of agricultural and food products
11	Learning outcomes	Have the skills to apply knowledge about the tools and mechanisms of adoption and implementation of agricultural policy and its main directions in the management of organizations of the agro-industrial complex of foreign countries.

